

## Key Findings - By Business Type

View findings by business type: Manufacturing

### Manufacturing

Manufacturers indicate great optimism on some issues, yet pessimism on others, according to the results of the 2005 Sage Software Business Minds Survey.

**Manufacturers projected increased revenues more often than any other type of business, with 84% offering a positive outlook. Yet 23% of them suggest they wouldn't set up business again. Perhaps this has to do with the hard working nature of the industry.**



**84%**  
Forecasted improved  
revenues



**23%**  
Won't set up  
business again

#### Of note for manufacturing companies:

- Highest projection for increased revenues among all industries with 84% of manufacturing respondents forecasting improved revenues.
- 100% work at least some weekends, and 18% indicate every weekend, just behind retail that indicated 25% every weekend.
- 23% won't set up business again – 21% indicating "not likely" and 2% "unsure." Second only to accountants at 30%.
- Highest likelihood of all sectors to rely on banks to finance startup; lowest likelihood to self finance.